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**IN THE UNITED STATES DISTRICT COURT  
FOR THE DISTRICT OF ARIZONA**

9 Southern Union Company, a Delaware corporation,  
10  
11 Plaintiff,  
12 vs.  
13 Southwest Gas Corporation, a California corporation, et al.,  
14 Defendants.  
15

CV 99-1294-PHX-ROS  
**AMENDED ORDER**

16 At the November 28, 2001 hearing on the parties' Daubert motions, the Court ordered the  
17 parties to meet and confer regarding all outstanding discovery issues and to file status reports  
18 by December 17, 2001 identifying all remaining unresolved discovery issues. As set forth in  
19 those status reports, there are four discovery matters fully briefed and pending before the Court,  
20 which are addressed in turn and resolved by this Order.<sup>1</sup>

21 **I. Southern Union Company's [Appeal from] Special Master's May 29, 2001 Order re:  
22 Southern Union's Motion to Compel Production of Documents and Testimony from  
23 Tiffany & Bosco LLP and Mark Dioguardi Over Claims of Privilege Asserted on  
Behalf of ONEOK and Jack Rose**

24 Southern Union filed a Motion to Compel Production of Documents and Testimony from  
25 Tiffany & Bosco LLP and Mark Dioguardi Over Claims of Privilege Asserted on Behalf of  
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27 <sup>1</sup> The Court will address Southern Union's Motion to Compel Compliance with Judge  
28 Silver's Law Enforcement Order and to Compel Compliance with Subpoenas (Doc. #1489) filed  
on December 14, 2001 after it is fully briefed.

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1 ONEOK and Jack Rose ("Motion to Compel") (Doc. #231) on April 4, 2000. Rose filed a  
2 Response (Doc. #245) as did Dioguardi and Tiffany & Bosco LLP (Doc. # 253), Dioguardi's  
3 law firm. On October 24, 2000, Rose filed a Motion for an Evidentiary Hearing on the Motion  
4 to Compel. Southern Union then subpoenaed Dioguardi and Rose to testify at the hearing.  
5 Dioguardi and Rose responded by filing on May 3 and 9, 2001 Defendant Dioguardi's Motion  
6 to Quash Subpoena (Doc. #857) and Motion to Quash Subpoena of Defendant Rose;  
7 Alternatively, Motion For Protective Order and Motion in Limine (Doc. #871). Southern Union  
8 filed supplemental exhibits (Doc. #881) in support of its Motion to Compel, and a hearing  
9 before the Special Master was held on May 11, 2001. The Special Master issued an Order  
10 ruling on the Motion to Compel on May 29, 2001 (Doc. #922), from which Southern Union  
11 appealed (Doc. #970) on June 12, 2001.

12 In its Appeal, Southern Union stated two objections to the Special Master's decision, that  
13 is, the rulings (1) denying Southern Union's Motion to Compel production of Document No.  
14 MDD00118 ("MDD00118") containing the handwritten notes of Mark Dioguardi concerning  
15 a conversation he had with Rose in January or February 1999,<sup>2</sup> and (2) denying Southern  
16 Union's Motion to Compel production from ONEOK, Dioguardi, and Tiffany & Bosco of the  
17 ghostwritten letter sent by James Irvin to the Southwest Board of Directors, as well as prior  
18 drafts of the letter. Responses in opposition to Southern Union's objections were filed by  
19 Dioguardi (Doc. #1015), Rose (Doc. #1043), and ONEOK (Doc. #1157), followed by Southern  
20 Union's Replies (Doc. #1091 & #1118). The Court held a hearing on Southern Union's two  
21 objections and other discovery disputes on August 2, 2001, followed by an *in camera* hearing  
22 with Rose's counsel on August 14, 2001. At the *in camera* hearing, Rose's counsel disclosed  
23 to the Court MDD00118 in its entirety as well as Document Nos. MDD00119-167. The  
24 transcript of this hearing was later unsealed, and on September 21, 2001, Southern Union filed  
25 a Response (Doc. #1371) to the *in camera* disclosures of Rose's counsel. The Court then took  
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27 <sup>2</sup> The parties have seemed to focus on only Document No. MDD00118, but it appears  
28 that Document No. MDD00119 is in question as well. For the sake of clarity, however, this  
Order will refer to both documents as "MDD0018."

1 Southern Union's Appeal from the Special Master's May 29, 2001 Order under advisement.

2 **A. Rose's Claim of Privilege Regarding MDD00118**

3 Rose, Dioguardi, and ONEOK contend that MDD00118 was not produced and that the  
4 deposition questions of Mark Dioguardi were not answered because Rose believed he had, and  
5 did have as a matter of law, an attorney-client relationship with Mark Dioguardi at the time that  
6 Dioguardi and Rose conversed and Dioguardi prepared notes of their conversation set forth in  
7 MDD00118.

8 Federal Rule of Evidence 501 provides that when a federal court hears a civil action in  
9 which state law provides the rule of decision, "the privilege of the witness . . . shall be  
10 determined in accordance with State law." Fed. R. Evid. 501; Star Editorial v. U.S. Dist. Ct.  
11 S.D. Cal., 7 F.3d 856, 859 (9<sup>th</sup> Cir. 1993). The rule of decision on the remaining claims in this  
12 case is clearly provided in and governed by California, Arizona, and Oklahoma law. On this  
13 issue, the parties have relied on both Arizona and federal law, which because taken from the  
14 common law, is generally the same.

15 The Ninth Circuit has set forth the following "essential elements" for invocation of the  
16 attorney-client privilege: (1) legal advice is sought; (2) from a professional legal adviser in his  
17 or her capacity as such; (3) the communication relates to that purpose; (4) is made in  
18 confidence; and (5) by the client. Admiral Ins. Co. v. U.S. Dist. Ct. D. Ariz., 881 F.2d 1486,  
19 1492 (9<sup>th</sup> Cir. 1988) (citing In re Fischel, 557 F.2d 209, 211 (9<sup>th</sup> Cir. 1977)). Regarding the  
20 question of legal advice, "[a] party seeking to withhold discovery based upon the attorney-  
21 client privilege must prove that all of the communications it seeks to protect were made  
22 'primarily for the purpose of generating legal advice.'" Griffith v. Davis, 161 F.R.D. 687, 697  
23 (C.D. Cal. 1995) (citation omitted); see also N.C. Elec. Membership Corp. v. Carolina Power  
24 & Light Co., 110 F.R.D. 511, 514 (1986) ("In order for the privilege to apply, the attorney  
25 receiving a communication must be acting as an attorney and not simply as a business  
26 advisor.").

27 Whether an attorney-client relationship exists is a question of law, but the decision is  
28 dependent on the facts. Sky Valley Ltd. P'ship v. ATX Sky Valley, Ltd., 150 F.R.D. 648, 652

1 (N.D. Cal. 1993); United States v. Layton, 855 F.2d 1388, 1406 (9<sup>th</sup> Cir. 1988) (holding that  
2 deciding factor is what perspective client, not lawyer, thought). Further, when deciding what  
3 constitutes legal advice from an attorney, the court examines whether the potential client  
4 reasonably believed that he was consulting an attorney as an attorney and manifested an  
5 intention to seek professional legal advice, even if actual employment does not result. Id.; see  
6 also Matter of Wade, 174 Ariz. 13, 846 P.2d 826, 830 (1993) (assessing reasonableness of  
7 client's belief that attorney was acting as client's attorney); Matter of Pappas, 159 Ariz. 516,  
8 768 P.2d 1167, 1167 (1989) (finding attorney-client relationship if client's belief was  
9 objectively reasonable); Matter of Spear, 160 Ariz. 545, 774 P.2d 1335, 1344 (1989) (focusing  
10 on client's reasonable belief in assessing whether attorney client relationship existed). Because  
11 the application of the privilege does not require formal representation by the attorney, neither  
12 the absence of a formal contract of employment nor the payment of fees preclude the  
13 attachment of the privilege. A person can communicate with an attorney with the assurance  
14 that the communications will be protected so long as the consultation satisfies the necessary  
15 elements of the privilege. See United States v. Munoz, 233 F.3d 1117, 1128 (9<sup>th</sup> Cir. 2000)  
16 (finding that attorney-client relationship did not exist because Munoz offered no evidence that  
17 he consulted with attorney for personal legal advice); United States v. Spear, 776 F.2d 678, 701  
18 (7<sup>th</sup> Cir. 1985) (in absence of relatively clear indication by potential client to attorney that he  
19 believed he was being individually represented, no attorney-client relationship can be inferred  
20 without some finding that potential client's subjective belief is minimally reasonable). This is  
21 a particularly difficult factual finding to make in a joint client context. See In re Imperial Corp.  
22 of Am., 167 F.R.D. 447, 447 (S.D. Cal. 1995) (attorneys who represented directors of  
23 corporation wrote letters to corporate entity that was represented by separate counsel and court  
24 found that letters were not protected by attorney-client privilege because (1) their purpose was  
25 neither to render nor seek legal advice, but only to request contribution to settlement,  
26 (2) corporate entity had separate counsel, (3) corporate entity did not pay fees of the attorneys,  
27 and (4) interest of corporation and directors were not the same).

1 Southern Union claims that it is objectively reasonable to find that Rose never retained  
2 Dioguardi because (1) Rose did not pay legal fees, (2) Dioguardi never ran a conflicts check  
3 on Rose, and (3) Dioguardi did not believe that he provided legal advice to Rose. Southern  
4 Union emphasizes (1) Rose's failure to submit his own affidavit attesting that he reasonably  
5 believed that an attorney-client relationship had been created, and (2) that Rose's belief that  
6 Dioguardi was acting as his lawyer was not credible because Rose was working for ACC  
7 Commissioner Irvin and Dioguardi was representing ONEOK at the time of the communication  
8 reflected in MDD00118. Rose, Dioguardi, and ONEOK contend that an attorney-client  
9 relationship existed based on Dioguardi's affidavit setting forth his opinion that (1) Rose  
10 contacted him for legal advice, (2) Rose expected Dioguardi to keep the communications  
11 confidential, and (3) Dioguardi's explanation that as a consequence of his friendship with  
12 Rose, he spoke with him informally without an expectation of payment.

13 The Court finds that Rose, Dioguardi, and ONEOK have not met their burden of  
14 establishing that an attorney-client relationship existed at the time of the communication  
15 between Rose and Dioguardi reflected in the notes set forth in MDD00118, nor have the  
16 elements of the attorney-client privilege been established for the information contained within  
17 the documents. The Dioguardi affidavit provides opinion evidence without sufficient facts in  
18 support of his conclusions, whether Federal Rule of Evidence 701 or 702 is applied, and  
19 Dioguardi's affidavit is more than faintly inconsistent with his deposition testimony. The Court  
20 will allow Rose, Dioguardi, and ONEOK a short hearing to attempt to establish the relationship  
21 and that the privilege applies to the content of the documents. Southern Union may cross-  
22 examine the witnesses and offer controverting evidence only on the limited issues of whether  
23 an attorney-client relationship existed and whether the privilege protects MDD00118.

24 The Court also finds that Southern Union has not established that the crime-fraud  
25 exception applies. See United States v. de la Jara, 973 F.2d 746 (9<sup>th</sup> Cir. 1992) (holding that  
26 even where court has access and has reviewed documents in question, proponent of crime-fraud  
27 exception still must make threshold prima facie showing before court can *consider* documents  
28 *in camera* to assess applicability of crime-fraud exception); see also United States v. Chen, 99

1 F.3d 1495, 1502-04 (9<sup>th</sup> Cir. 1996).<sup>3</sup> It is unclear what crime and/or fraud Southern anticipates  
2 that MDD00118 helps establish. Southern Union is reminded that Southern Union's only  
3 remaining fraud *claim* is fraud in the inducement against Southwest and Maffie in the First  
4 Arizona Action, CV-99-1294. Assuming that Rose, Dioguardi, and ONEOK establish that an  
5 attorney-client relationship existed and that the privilege applies to the information contained  
6 in MDD00118, the Court will allow Southern Union a limited amount of time at the hearing  
7 to establish, if it can, that the crime-fraud exception applies. Opposing parties will be allowed  
8 to cross-examine and controvert any evidence offered by Southern Union, but only on the  
9 limited issue of whether the crime-fraud exception applies.

10 **B. ONEOK's, Tiffany & Bosco's, and Dioguardi's Claims of Privilege**  
11 **Regarding the Ghostwritten "Irvin Letter" and Drafts of the Letter**

12 ONEOK, Tiffany & Bosco, and Dioguardi claim that the Special Master's Order should  
13 be upheld because the ghost written letter and drafts of the letter are protected by the attorney-  
14 client privilege due to "Dioguardi's role in reviewing and providing comments on draft letters  
15 [which] constituted legal advice on behalf of ONEOK." (ONEOK's Resp. at 3). They also  
16 argue that (1) the work product doctrine protects the documents because they were prepared in  
17 anticipation of litigation, and (2) the crime fraud exception does not apply.

18 Southern Union argues that the documents are not protected by the attorney-client  
19 privilege because the client intended to disseminate the information within the documents to the  
20 public, and that the privilege, if it existed, was waived. Concomitantly, it is argued that the  
21 work product privilege does not apply to the documents because they were not prepared in  
22 anticipation of litigation and, again, if the privilege existed, it was waived.

23 The Court agrees with the Special Master that because the drafts contained proposed

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24 <sup>3</sup> But see 1 Paul R. Rice, Attorney-Client Privilege in the United States § 8:9, at 79  
25 (2d ed. 1999) (criticizing de la Jara : "Since the Supreme Court's primary concern in Zolin was  
26 with 'fishing expeditions' and judges being used as 'unwitting agents' of the opponents of  
27 privilege, it makes little sense to require the judge to ignore the content of documents that are  
28 already being examined, simply because a preliminary independent showing has not been made.  
Such an elevation of form over substance is not compelled by the logic of Zolin, fairness in the  
resolution of claims, or the policies underlying the attorney-client privilege.").

1 language and revisions made by Dioguardi regarding the language to be included in the final  
2 version to be provided to third parties, they contain communications for the purpose of  
3 providing legal advice which satisfies the first three elements of the attorney-client privilege.  
4 See Admiral Ins., 881 F.2d at 1492. It is also the burden of the proponent of the privilege,  
5 however, to establish all the elements of the attorney-client privilege, including that (4) the  
6 communications were made in confidence, and (5) to the client. See Munoz, 233 F.3d at 1128.  
7 Because the attorney-client privilege is based on the idea of encouraging open communications  
8 between the attorney and the client, the confidentiality of the communications must be  
9 maintained. Upjohn Co. v. United States, 449 U.S. 383, 389 (1981); Dowling v. Am. Hawaii  
10 Cruises, 971 F.2d 423, 426 (9<sup>th</sup> Cir. 1992). Accordingly, if the documents containing  
11 confidential communications are disclosed to third parties, the privileged status of the  
12 communications within the documents is lost. Chevron Corp. v. Pennzoil Corp., 974 F.2d 1156,  
13 1162 (9<sup>th</sup> Cir. 1992) (documents disclosed to auditor lost privilege status); United States v.  
14 Palmer, 536 F.2d 1278, 1281 (9<sup>th</sup> Cir. 1976) (communications not confidential because third  
15 party involved). An exception to waiver of the privilege where disclosures are made to third  
16 parties exists if the attorney simultaneously represents two or more clients on the same matter,  
17 but there must be a community of interests between the joint clients. See Griffith v. Davis, 161  
18 F.R.D. 687, 693 (C.D. Cal. 1995); Sneider v. Kimberly-Clark Corp., 91 F.R.D. 1, 8 (N.D. Cal.  
19 1980) (community of interest between joint clients must be based on identical legal issue  
20 regarding subject matter of communication which must constitute legal advice, and cannot be  
21 commercial in nature); see also United States v. Zolin, 809 F.2d 1411, 1417 (9<sup>th</sup> Cir. 1987),  
22 rev'd on other grounds, 491 U.S. 554 (1989).

23 The proponents of the attorney-client privilege claim that Dioguardi's role in reviewing  
24 and providing comments on the draft letters constituted legal advice on behalf of ONEOK, not  
25 Rose. However, the proponents do not dispute that the draft letters were provided to Rose with  
26 the knowledge of ONEOK. Therefore, the proponents of the attorney-client privilege have not  
27 met their burden of establishing the confidentiality of the communications and cannot defeat  
28 the Motion to Compel on this ground. See Weil v. Investment/Indicators. Research Mgmt.

1 Inc., 647 F.2d 18, 25 (9<sup>th</sup> Cir. 1981).

2 The work product doctrine provides a qualified immunity for materials prepared in  
3 anticipation of litigation by a party, an attorney, or other representatives of the party.  
4 Hickman v. Taylor, 329 U.S. 495 (1947). In an effort to address the inconsistent opinions in  
5 federal courts after Hickman, in 1970, the Supreme Court adopted Federal Rule of Civil  
6 Procedure 26(b)(3), which provides in relevant part:

7 [A] party may obtain discovery of documents and tangible things otherwise  
8 discoverable under subdivision (b)(1) of this rule and prepared in anticipation of  
9 litigation or for trial by or for another party or by or for that other party's  
10 representative (including the other party's attorney, consultant, surety, indemnitor,  
insurer, or agent) only upon a showing that the party seeking discovery has  
substantial need of the materials in the preparation of the party's case and that the  
party is unable without undue hardship to obtain the substantial equivalent of the  
materials by other means.

11 Fed. R. Civ. P. 26(b)(3); see also 1997 Advisory Committee Notes, Rule 26(b)(3).

12 Pursuant to Fed. R. Civ. P. 26(b)(3), the following conditions must be satisfied by the  
13 proponent in order to establish work product protection: (1) the material must be a document  
14 or tangible thing; (2) it must be prepared in anticipation of litigation; and (3) it must be  
15 prepared by or for a party, or by or for its representative. See, e.g. Holmes v. Pension Plan of  
16 Bethlehem Steel Corp., 213 F.3d 124,138 (3d. Cir. 2000). "[T]here is no work product  
17 immunity for documents prepared in the ordinary course of business prior to the commencement  
18 of litigation." Taylor v. Travelers Ins. Co., 183 F.R.D. 67, 70 (N.D.N.Y. 1998).

19 There are two types of work product recognized, ordinary work product and opinion  
20 work product. Generally, opinion work product, including the mental impressions,  
21 conclusions, opinions, or legal theories of an attorney, is entitled to nearly absolute protection.  
22 Holmgren v. State Farm Mutual Auto. Ins. Co., 976 F.2d 573, 577 (9<sup>th</sup> Cir. 1992) (holding that  
23 opinion work product is entitled to nearly absolute protection with limited exceptions).  
24 Ordinary work product, by contrast, is subject to disclosure upon a showing by the party seeking  
25 discovery of substantial need and its inability to obtain the materials by other means. See  
26 Upjohn, 449 U.S. at 401 (declining to decide whether opinion work product is entitled to  
27 absolute protection but recognizing that ordinary work product is discoverable upon a showing  
28



1 of substantial need and inability to obtain materials without undue hardship). The burden of  
2 establishing protection of materials as work product is on the proponent, and it must be  
3 specifically raised and demonstrated rather than asserted in a blanket fashion. See Holmes, 213  
4 F.3d at 138; Shiner v. Am. Stock Exch., 28 F.R.D. 34, 35 (S.D.N.Y. 1961); Taylor, 183 F.R.D.  
5 at 69.

6 The Court agrees with the proponents of the privilege that it “applies not only to  
7 litigation in courts, but litigation before administrative tribunals.” United States v. Am.  
8 Telephone & Telegraph Co., 86 F.R.D. 603, 627 (D.D.C. 1979). An administrative hearing  
9 constitutes litigation if there is a right to cross-examine witnesses. Id. at 627-28. Further, the  
10 Court agrees that the proponents of the privilege established, through an expert witness, that  
11 the proceedings before the Arizona Corporation Commission (“ACC”) were anticipated to be  
12 adversarial proceedings in which the parties were entitled to introduce evidence and cross-  
13 examine witnesses. The proponents of the privilege have also persuaded the Court that at the  
14 time the documents in question were drafted, litigation may have been anticipated with  
15 Southern Union. What is missing, however, is the nexus between the documents and the  
16 anticipated litigation before the ACC and *possibly* with Southern Union. The Court agrees  
17 with Southern Union that the documents in question were prepared to be presented to the  
18 Southwest Board of Directors, not to the ACC or in court in opposition to Southern Union.  
19 Hence, they resemble business documents rather than documents prepared in anticipation of  
20 litigation. Thus, the proponents of the privilege have not established that the documents, which  
21 were purportedly prepared in anticipation of the proceedings before the ACC, can be protected  
22 in this litigation because it is not proceedings before the ACC. See Leonen v. Johns-Manville,  
23 135 F.R.D. 94 (D.N.J. 1990); Jarolawicz v. Englehard Corp., 115 F.R.D. 515, 517 (D.N.J.  
24 1987).

25 Moreover, the Court finds that because the documents were provided to Rose, any  
26 protection afforded by the work product doctrine has been waived. Although the work product  
27 doctrine does not treat all voluntary disclosures as a waiver, as is the case for the attorney-client  
28 privilege, the proponents of the work product doctrine have not established that providing the

1 documents to Rose was not a waiver of the work product privilege because they shared a  
2 common adversary interest. Am. Telephone & Telegraph, 642 F.2d at 1299. (stating that when  
3 parties have common adversary interest or are conducting joint defense they may share work  
4 product); In re Sunrise Sec. Lit., 130 F.R.D. 560, 583 (E.D. Pa. 1989) (no waiver occurs when  
5 work product is shared not with an adverse party, but with one having common interest).

6 The Order of the Special Master is rejected with respect to Southern Union's Motion to  
7 Compel the ghost letter and the drafts of the letter.

8 **II. Southwest Gas Corporation's Notice of Objections to and Appeal from Special**  
9 **Master's Minute Order Granting Southern Union Company's Motion to Compel**  
10 **Production by Southwest Gas Corporation of Draft Proxies & Minutes**

11 On January 8, 2001, Southern Union filed a Motion to Compel Production by Southwest  
12 Gas Corporation of Draft Proxies and Minutes (Doc. #601). After the issue was fully briefed,  
13 the Special Master issued a Minute Order on February 23, 2001 (Doc. #684). After Southwest  
14 filed an Appeal (Doc. # 713) from the Minute Order, this Court held a hearing on  
15 August 2, 2001 in which the Court ruled that Southwest had ten business days to establish that  
16 the privilege applied to each and every document on the privilege log in strict compliance with  
17 Miller v. Pancucci, 141 F.R.D. 292, 302 (C.D. Cal. 1992).

18 On August 16, 2001, Southwest filed a Status Report (Doc. #1312) informing the Court  
19 that, the day before, it had produced "the draft board minutes and proxy statements from  
20 O'Melveny & Myers" ("OMM") to Southern Union. Southern Union filed a Response  
21 (Doc. #1322) on August 21, 2001 complaining that Southwest still had not complied with  
22 Pancucci because Southwest had "offered nothing to prove up the privilege on the balance of  
23 the documents still at issue." Southwest filed a Reply (Doc. #1343) on August 31, 2001  
24 contending that Southern Union had "never briefed or argued why the attorney work product  
25 protection and attorney-client privilege asserted by Southwest do not protect the "OMM Legal  
26 Work" and arguing that Southern Union had the burden to establish that privileges did not  
27 apply to these documents. Further, Southwest claimed that California law governs the work-  
28 product doctrine, that the documents were protected by the work product immunity, and that  
the Central District of California has the authority to resolve this controversy. On September

1 24, 2001, Southern Union filed a Supplemental Response (Doc. #1375) arguing that: (1) the  
2 Court has already ruled that the documents are in the possession of Southwest's counsel;  
3 (2) the inadequate descriptions on the privilege log are the reason that Southern Union has not  
4 focused on the documents; and (3) the documents are not privileged because Southwest is  
5 claiming privilege regarding conversations with third parties.

6 If Southwest is attempting to claim privilege regarding third-party conversations, the  
7 Court is at a loss to know how these materials are privileged. Moreover, Southwest is again  
8 reminded that the burden to establish the applicability of any privilege is on the proponent, and  
9 that burden begins with providing an adequate identification of the reasons why the privilege  
10 is warranted with respect to each and every communication and each and every document  
11 claimed to be protected. Fed. R. Civ. P. 26 (b)(5) & 45(d)(2). The Court will not countenance  
12 further delay in producing materials that have been requested during discovery. Southwest will  
13 have seven days from the date of this Order to produce all materials requested that are not  
14 legitimately protected by a privilege. With respect to those materials for which there is a  
15 legitimate claim of privilege, Southwest will be again ordered to specifically comply with  
16 Pancucci within seven days from the date of this Order. If the Court finds that Southwest has  
17 not complied with this Order, the Court will impose severe sanctions on Southwest pursuant  
18 to Fed. R. Civ. P. 37(a) and (b) and the inherent power of this Court.

19 **III. Southern Union Company's Motion to Compel Fran Lossing to Appear for**  
20 **Additional Deposition Testimony**

21 On November 1, 2001, Southern Union filed a Motion to Compel Fran Lossing to  
22 Appear for Additional Deposition Testimony ("Motion to Compel") (Doc. #1442). Southwest  
23 filed a Response on November 30, 2001 (Doc. #1485), followed by Southern Union's Reply  
24 (Doc. #1500) on December 20, 2001.

25 It is impossible for this Court to discern whether the witness improperly wasted time by  
26 asking that questions be repeated, but the Court has resolved that it has jurisdiction to manage,  
27 supervise, direct, and schedule the discovery in this case, pursuant to Fed. R. Civ. P. 16, and  
28 that Southwest has not established to this Court's satisfaction that Lossing's assertion of the

1 attorney-client privilege to the questions asked was appropriate.

2 The issue of waiver is closely tied to the element of confidentiality. Specifically, the  
3 proponent must prove that the communication was made in confidence and subsequently  
4 maintained as confidential. See Hartford Fire Ins. Co. v. Garvey, 109 F.R.D. 323, 327 (N.D.  
5 Cal. 1985) (confidentiality and waiver are closely related inasmuch as any voluntary disclosure  
6 inconsistent with confidential nature of attorney-client relationship waives privilege). Thus,  
7 it has long been held that the proponent of the privilege must establish that it has not been  
8 waived. United States v. Jose, 131 F.3d 1325 (9<sup>th</sup> Cir. 1997); Weil v. Investment/Indicators  
9 Research Mgmt., Inc., 647 F.2d 18, 25 (9<sup>th</sup> Cir. 1981). Further, the proponent has the  
10 obligation of establishing for *each and every* communication all the elements of the privilege.  
11 There is no blanket claim of the privilege. Munoz, 233 F.3d at 1128.

12 Here, there is undisputed evidence that third parties, Merrill Lynch employees, were  
13 present during the meeting at which the alleged protected communications took place.  
14 Southwest has the obligation to provide sufficient assurance that when the communications  
15 were made by Lossing and her clients, third parties were not present. See United States v.  
16 Chevron Corp., No. C-94-185-SBA, 1996 WL 444597 at \*4 (N.D. Cal. May 30, 1996) (once  
17 opponent has proffered evidence that claimed privilege has been waived, party asserting  
18 privilege bears ultimate burden of proving that privilege was not waived). Moreover, the Court  
19 is unconvinced that the information requested by counsel for Southern Union during Lossing's  
20 deposition called for Lossing to reveal a "communication" by the client or Lossing, or that the  
21 answer given by Lossing would reveal a communication of the client seeking legal advice or  
22 a communication of a lawyer giving requested legal advice.

23 Accordingly, the Court will grant the Motion to Compel and permit Southern Union to  
24 further depose Lossing, but only for the purpose of again asking the questions which drew no  
25 response based on the attorney-client privilege.

1 **IV. Southwest Gas Corporation's [Appeal from Order] of Special Master re:**  
2 **Production of Documents on Privilege Log of Southwest Gas**

3 For all the reasons set forth in the Special Master's Order (Doc. #1068), and/or because  
4 Southwest has not established that the attorney-client or work product privileges apply to the  
5 questioned documents or adequately complied with Pancucci, 141 F.R.D. 292 (C.D. Cal. 1992),  
6 Southwest's Appeal will be denied and the Order of the Special Master affirmed.

7 **IT IS THEREFORE ORDERED** that the May 29, 2001 Order of the Special Master  
8 (Doc. #922) is **REJECTED** with respect to Southern Union's Motion to Compel the ghost  
9 letter and the drafts of the letter.

10 **IT IS FURTHER ORDERED** that the hearing limited to (1) whether an attorney-client  
11 relationship existed in connection with MDD00118, (2) whether the contents of MDD00118  
12 are privileged, and (3) whether the crime-fraud exception applies to MDD00118 is on  
13 **January 24, 2002 at 2:00 p.m. FIVE DAYS** before the hearing, counsel shall exchange  
14 disclosures of all witnesses and exhibits that counsel intend to present at the hearing. The  
15 hearing will last no more than two hours, and the questioning of witnesses will be allocated in  
16 accordance with this time limit.

17 **IT IS FURTHER ORDERED** that Southwest shall produce all materials requested  
18 during discovery, including draft proxies and minutes, that are not legitimately protected by a  
19 privilege within **SEVEN DAYS** from the date of this Order, and with respect to those materials  
20 for which there is a legitimate claim of privilege, Southwest shall specifically comply with  
21 Pancucci within **SEVEN DAYS** from the date of this Order.

22 **IT IS FURTHER ORDERED** that Southern Union Company's Motion to Compel Fran  
23 Lossing to Appear for Additional Deposition Testimony (Doc. #1442) is **GRANTED**, but  
24 Southern Union may further depose Lossing only for the purpose of re-asking the questions  
25 which drew a claim of the attorney-client and work product privileges.

26 **IT IS FURTHER ORDERED** that Southwest Gas Corporation's [Appeal from Order]  
27 of Special Master re: Production of Documents on Privilege Log of Southwest Gas  
28 (Doc. #1233) is **DENIED** and the July 9, 2001 Order of the Special Master (Doc. #1068) is

1 **AFFIRMED.**

2 **IT IS FURTHER ORDERED** that Defendant Rose's Motion For Protective Order  
3 (Doc. #871-2) and Motion in Limine (Doc. #871-3) are **DENIED** as moot.

4 **IT IS FURTHER ORDERED** that Southwest Gas Corporation's Motion to Compel  
5 Production of Documents (Doc. #790-1) and Motion for Relief from Protective Order  
6 (Doc. #790-2) are **DENIED** as moot.

7 **IT IS FURTHER ORDERED** that Southern Union Company's Motion to Compel  
8 ONEOK to Fully Respond to Southern Union Company's First Request for Production of  
9 Documents and First Interrogatories (Doc. # 928) is **DENIED** as moot.

10 **IT IS FURTHER ORDERED** that the August 6, 2001 Report & Recommendation of  
11 the Special Master (Doc. #1254) is **ADOPTED**.

12 Original Order signed January 11, 2002

13 AS AMENDED this 29 day of January, 2002.

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17 Roslyn O. Silver  
18 United States District Judge  
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